Ghar Ki Baat

31.08.2018

Ref: PNBHFL / CF / 7 / 2018-19 M/s. Mapsko Builders Private Limited 52, North Avenue Road, Punjabi Bagh, New Delhi.

Construction Finance of INR 150.00 crore to M/s Mapsko Builders Private Limited

This is with reference to the loan application of the captioned proposal. We are pleased to inform you that Construction Finance of INR 150.00 crore to M/s. Mapsko Builders Private Limited has been sanctioned subject to following terms & conditions:

Name of the Borrowing	M/s Mapsko Builders Private Limited (MBPL)		
Registered Office	52, North Avenue road, Punjabi Bagh, New Delhi		
Type of Facility	Construction Finance		
Loan Tenure	36 months (including 12 months moratorium)		
	Loan I	Loan II	
Laon amount	INR 78.00 crore	INR 72.00 crore	
Purpose of loan	Towards repayment of existing facility availed from LICHFL for release of security.		
Rate of Interest	12.50% p.a. (Floating) linked with PNBHFR.		
Fees	1.00% of loan amount + service tax as applicable.		
Security	 Immovable Properties: Equitable mortgage of the entire project land admeasuring approximately 66,243 square meters and structure thereon of the project "Mapsko Mount Ville" (including tower 'I') located at sector 79, Gurgaon Security coverage to be maintained minimum at 1.50 times of the outstanding loan at any given point of time. Extension of charge by way of equitable mortgage of land admeasuring 78,356 square meters of the project "Mapsko Casa Bella" at Sector 82 Gurgaon, Haryana Extension of charge by way of equitable mortgage of land admeasuring 69,476 square meters of the project "Mapsko Paradise and Royale Ville" at Sector 82-83 Gurgaon, Haryana. Extension of charge by way of equitable mortgage of land admeasuring 69,476 square meters of the project "Mapsko Paradise and Royale Ville" at Sector 82-83 Gurgaon, Haryana. 		

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	admeasuring 5,05,825 square meters and structure t thereon of the project "Mapsko Garden Estate" located at sector 26 & 27, Sonepat, Haryana.
	Release of security in the event of closure of any of the facilities will be at the sole discretion of PNBHFL.
	Hypothecation of receivables:
	 Hypothecation of sold and unsold receivables from the project "Mapsko Mount Ville" of approximately INR 440.51 crore.
	Receivable coverage (net of expenses) to be maintained at 1.75 times on outstanding loan at any given point of time.
	 Extension of charge by way of hypothecation of sold and unsold receivables from the project "Mapsko Casa Bella" of approximately INR 96.09 crore. Extension of charge by way of hypothecation of sold and unsold receivables from the project "Mapsko Paradise and Royale Ville" of approximately INR 214.41 crore. Extension of charge by way of hypothecation of sold and unsold receivables from the project "Mapsko Garden" of approximately INR 96.49 crore.
	<u>Personal Guarantee</u> : Personal Guarantee of Mr. Amrit Singla, Mr. Rajiv Singla, Mr. Pankaj Singla, Mr. Krishan Singla, Mr. Sohan Lal Singla, Mr. Om Prakash Singla and Mr. Rahul Singla.
	Debt Service Reserve Account. Debt Service Reserve Account (DSRA) of 3 months interest.
Additional Interest	Additional Interest @ 2% per month on delayed interest and principal instalments (Calculated from due date till the date of payment).
Prepayment Charges	The minimum pre-payment charge will be @ 2% of the loan outstanding as on the date of pre-payment and shall be levied in case of migration of the loan to another institution. There will be no prepayment charges for repayment of loan through sale proceeds of this project.
^o re-disbursement conditions	 Clear, Marketable, Unencumbered title to the property offered as security. Enforceability certificate from the appointed law firm/Internal Legal Counsel. Verification by an independent Chartered Accountant: a) The amount spent in the project "Mapsko Mount Ville" b) Means of finance of the amount spent in "Mapsko Mount Ville" c) Bookings made in the project "Mapsko Mount Ville"

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	 Ghar Kt Baat Verification of the bookings made in the project by PNBHFL by a Chartered Accountant. Creditworthiness certificate from all existing long term CF, CTL and LRD lenders. Board resolution of the Company to avail the loan from PNBHFL and authorizing a full-time executive to execute documents. All loan documents to be vetted by panel advocate/ Internal Legal Counsel before release of loan amount at borrower's cost. Building plan approvals & all other statutory approvals required for Commencement of the project "Mapsko Mount Ville" to be in place. Affidavit cum undertaking from the promoters that MBPL shall not violate the sanction plan approved by the Competent Authority and that the construction of the project "Mapsko Mount Ville" shall be strictly as per Sanction Plan. CA certified provisional financials as on 31.03.2018 as submitted to PNBHFL. 36 post-dated cheques towards debt obligations of
	 proposed loan; to be replenished 3 months before these are exhausted; besides one cheque of total loan amount. Compliances required under the Companies Act, 1956 & 2013 for the borrowings by a public/ private company. No money will be taken out of projects "Mapsko Mount Ville", "Mapsko Casa Bella", "Mapsko Paradise and Royale Ville" and "Mapsko Garden". Original title documents of the properties offered as security shall be sighted and verified by the officials of the PNBHFL. Standard balance transfer and loan documents of PNBHFL to be executed. Execution of the loan and security documents to the satisfaction of PNBHFL including the requisite drafts and undertaking for the balance transfer. Letter of confirmation of the balance amount and release of security on the payment thereof to be obtained from LICHFL.
Disbursement	 First tranche will be of INR 90.00 crore. Approximately INR 78.00 crore towards closure of loan from LICHFL and balance towards construction. Disbursements towards construction portion shall be done post perfection of security in favour of PNBHFL. Further disbursement of loan to be as per cash flows and sale plan and based on: The progress of the project "Mapsko Mount Ville". Quarterly achievement of unit sales in all the projects. Project debt/ equity to be maintained at less than 1.50.

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cash receivables	Ratio	To be utilized for
PNBHFL	50%	Debt obligation (Interest & Principal) of PNBHFL
MBPL	50%	Towards project "Mount Ville"
obligation, wh project costs of The threshold Escrow account crore (include	ile funds acor of "Mapsko M limit for the int towards pi is customer	developer for withdrawal from roject costs will be INR 135.86 advances and PNBHFL loan
	 Ville" along PNBHFL for PNBHFL rest the expense PNBHFL na of the site PNBHFL CA Certificat days for the disbursement Submission PNBHFL witt HFC / Banket on the said signed/ to be prospective MBPL will in towards dere designated N Receivables routed throug in the follow Interest benefit monthly basis instalment du outstanding is schedule at the Distribution of cash receivables PNBHFL MBPL The funds accord obligation, wh project costs of The threshold Escrow accourd crore (include 	Ville" along with sales re PNBHFL format within 30PNBHFL reserves the right the expenses have to bePNBHFL name should be of the site mentioning PNBHFLCA Certificate has to be days for the utilization disbursement.Submission of the revis PNBHFL within 30 days fitHFC / Bankers are to be in on the said project in ca signed/ to be signed by I prospective buyers.MBPL will inform all the towards demand raised designated Master EscrowReceivables from the pro routed through Master Esc in the following manner Interest benefit for the prin monthly basis. Post mora instalment due may be re outstanding at the commischedule at the discretionDistribution of cash Retained a the discretionDistribution of cash receivablesPNBHFL50%MBPL50%The funds accruing to PNE obligation, while funds accr project costs of "Mapsko M The threshold limit for the Escrow account towards p

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in the escrow account shall be shared in the following ration between the MBPL and PNBHFL.

Distribution of cash receivables	Ratio	To be utilized for
PNBHFL	70%	Debt obligation of proposed and existing loans (Interest & Principal) of PNBHFL
MBPL	30%	Towards project "Mapsko Mount Ville"

Interest benefit for the principal repaid shall be given on monthly basis. Equal monthly principal instalment due will be recalculated on the basis of loan outstanding at the commencement of repayment as per schedule. Principal repaid by way of sharing mechanism will be adjusted towards scheduled principal instalment for the month.

- The Firm to submit request for NOC in case of any new sales booking in the projects "Mapsko Mount Ville". "Mapsko Casa Bella", "Mapsko Paradise and Royale Ville" and "Mapsko Garden". NOC for sale of units will be issued by PNBHFL subject to escrowing of future receivables in designated PNB Escrow account and maintaining requisite security cover. Principal repaid by the receivable sharing mechanism/ regular repayment schedule will gualify for NOC charge. PNBHFL may charge towards NOC issuance to be adjusted towards principal repayment in order to maintain security coverage. End use shall be monitored by way of CA firm certificate.
- Standing instructions shall be issued to PNBHFL Escrow account agent for remittance of funds in the sharing ratio to borrowing entity/ PNBHFL's respective current accounts.
- The receivables remitted to the current account of the borrower shall be utilized in the following priority and preference -
 - shortfall in any interest payments
 - shortfall in scheduled principal payments
 - towards costs of Project "Mapsko Mount Ville"
 - > Surplus, if any, for mandatory prepayment of PNBHFL facility.
- The receivables remitted to PNBHFL's current account shall be utilized towards interest servicing, principal repayment (including mandatory prepayment) of the proposed loan.
- MBPL to disclose in the Pamphlets/ Brochures/ Buyer Agreement that the project is funded by PNBHFL.
- MBPL to publish disclosure in advertisement that the project land is mortgaged to PNBHFL and that NOC shall be provided from PNBHFL for sale of units in the project

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Repayment	Construction finance of INR 150.00 crore is to be repaid in 24 monthly equal principal instalments of INR 6.25 crore after a principal moratorium period of 12 months from the first disbursement, plus interest there-on at an applicable rate of interest calculated on monthly rest basis. The entire receivables of the securities proposed to mortgage will be routed through the designated Escrow Account to be
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Validity of the offer	90 days from issue of sanction letter

General Terms & Conditions:

- A. Debt equity of MBPL to be maintained at 1.5:1 (including quasi equity) during the tenure of loan.
- B. Cross Default Clause: In case the borrower / allied concerns/ promoters default in respect of any other loan availed from PNB HFL, then the account shall be considered in default and same is to be placed on alert/caution by doing close monitoring.
- C. Material/Adverse Change Clause: If there is any material/adverse change with regard to diversification by the borrower in to some other business/unrelated activity or diversion of fund/change in management etc. prior permission to be obtained from PNBHFL.
- D. Suitable undertaking from the borrower / guarantor / holding company that no suit has been filed by any bank/financial institution against them or any of firm/companies in which they are partners/directors/guarantors. Further, no account of the Borrower Company/ group companies has been declared NPA/settled by giving rebate/OTS by any bank/FI. It is also to be ensured that none of the above persons are in of the caution/defaulter list.
- E. The borrower would keep PNBHFL informed of the happening of the event likely to have substantial effect on the profit/business or circumstances adversely affecting the financial position of the company, its subsidiaries/ group companies/companies in which it has invested, including any action taken by creditors against the said companies, legally or otherwise.
- F. PNBHFL has the right to alter or modify any condition or stipulate fresh condition under intimation to the party.
- G. MBPL will comply for adherence of National Building Code (NBC) specifications; formulated by Bureau of Indian Standards.
- H. PNBHFL may at its sole discretion disclose any information to any institution(s) in connection with the credit facilities granted to the borrower.
- I. During the currency of the loan, the borrower shall not, without the prior permission in writing:
 - a) Effect any change in their capital structure, which may affect PNBHFL's interest adversely.
 - b) Formulates any scheme of amalgamation or reconstruction.
 - c) Undertake any guarantee/ obligations on behalf of any other borrower/organization.
 - d) Declare dividends for any year, if the accounts of the borrowing company with PNBHFL are running irregular or if the company is in losses.
 - e) Sell, assign, mortgage, alienate or otherwise dispose or any of the assets of the borrowing company charged to PNBHFL.

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- g) Undertake any activity other than those indicated in the object clauser of the at memorandum of association of the company.
- h) Permit any transfer of the controlling interest or make any drastic change in the managements set up.
- i) Divert / utilize our funds to other sister /associate /group concern.
- J. In case the borrower commits default in the repayment of loan/advance or in the payment of Interest thereon or any of the agreed instalments of the loan on due date; PNBHFL, CIBIL and/or NHB/Reserve Bank of India will have an unqualified right to disclose or publish the names of the borrowing entity and its directors as defaulters in such manner and through such medium as the company/RBI/NHB in their absolute discretion may think fit.
- K. Audited financials of the company has to be submitted within six months of completion for each financial year.

The sanction is valid for 90 days from the date of offer.

Kindly sign the duplicate copy of this letter in token of your acceptance and return the same along with demand draft towards the upfront fee. Any other terms and conditions not included in this sanction letter but contained in the loan agreement shall be treated as part of this sanction.

We look forward to your acceptance of this offer in order to expedite the disbursement hereunder.

For PNB Housing Finance Limited



We, M/s. Mapsko Builders Private Limited, hereby confirm and accept the terms & conditions herein written:

Authorized Signatory

Annexures Enclosed:

- 1. Cash flows
- 2. Sale Plan